



APPENDIX TO DIPLOMA (*)



1. EXAMENSBEVISETS BENÄMNING

Kvalificerad Yrkeshögskoleexamen

Bank- och Försäkringsrådgivare

2. TRANSLATION OF DIPLOMA TITLE

Advanced Diploma in Higher Vocational Education

Banking and Insurance Advisor

This translation has no legal status

3. SKILLS AND KNOWLEDGE PROFILE

The holder of this document has

- Knowledge of the various services offered by banks, financial institutions and insurance companies.
- Knowledge on economics and business administration.
- Knowledge of Finansinspektionen's role and valuation of financial products.
- Knowledge on shares and securities, monetary policy and asset management, risk and return.
- Knowledge of social insurance laws and the most important laws regulating the insurance and financial markets.
- Knowledge of fundamental ethical guidelines.
- Knowledge of the external changes that can affect the profession and industry.
- Skills in conducting sales and advisory discussions and discussing various trends in trade and industry.
- Skills in defining various securities appearing on the market.
- Skills in interpreting the most important laws governing the insurance and financial markets.
- Skills in supplementing social insurance with contractual insurance and pension savings.
- Skills in analysing a private individual or company's risk situation.
- Skills in analysing different funds' risks and being able to provide suggestions for funds as well as understanding the relationship between risk and premium.
- Skills in assessing different types of pensions and how they impact the customer in the short and long term.
- Skills in conducting sales and advisory discussions.
- Skills in assessing the taxation of an investment savings account.
- Competence to discuss different trends in trade and industry, and to understand the relationship between risk and premium.

4. PROFESSIONS AVAILABLE FOR HOLDERS OF THE DIPLOMA

Banking Advisor, Insurance Advisor

5. OFFICIAL STATUS OF THE DIPLOMA

Name, status and address of the institution awarding the diploma	Name, status and address of the public authority issuing the entitlement to award a diploma to education providers The Swedish National Agency for Higher Vocational Education Postal Address: Box 145, S-721 05 Västerås www.myh.se
Diploma Level (national or international designation) NQF/EQF: <i>scale not yet established</i> ISCED – scale:	Grading Scale Fail (Icke Godkänt - IG) Pass (Godkänt - G) Pass with Distinction (Väl godkänt - VG)

6. OFFICIALLY RECOGNISED MANNER OF OBTAINING THE DIPLOMA

Description of vocational education and training received	Per cent of whole programme (%)	Length (hours/weeks/months/years)
• College/education centre		weeks
• Placement – Learning in a work environment		weeks
Total teaching/study duration resulting in diploma		weeks/years
<p>Further information</p> <p>A higher vocational programme may be of 200 vocational credits, equivalent to one full academic year, or 400 vocational credits, corresponding to two full academic years. If the criteria in Chapter 2, Section 13 of the Ordinance (2009:130) on higher vocational education are fulfilled, a Diploma in Higher Vocational Education is obtained. If the criteria in Chapter 2, Section 14 of the Ordinance (2009:130) on higher vocational education are fulfilled, an Advanced Diploma Higher Vocational Education is obtained.</p> <p>Entry requirement is successful completion of upper secondary education.</p> <p>For more information on higher vocational education, please visit the website of the Swedish National Agency for Higher Vocational Education: www.myh.se</p>		

(*) Explanatory notes

This document is intended to provide additional information about the specified diploma and has no legal status in itself. It is based on Council Resolution 93/C No. 49/01 of 3 December 1992 on the transparency and clarity of qualifications, Council Resolution 96/C 224/04 of 15 July 1996 on the transparency and clarity of vocational education certificates, and the European Parliament and Council Recommendation 2001/613/EC of 10 July 2001 on mobility within the Union of students, persons undergoing vocational training, volunteers, teachers and educators.

Further information on transparency and clarity may be obtained from: www.cedefop.eu.int/transparency

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