



APPENDIX TO DIPLOMA (*)



1. EXAMENSBEVISETS BENÄMNING

Kvalificerad Yrkehögskoleexamen

Laboratorie- och medicinteknisk konsulent/säljare

SUN-kod: 341z

Företagsekonomi, handel och administration – Inköp, försäljning och distribution – Inköp, försäljning och distribution

2. TRANSLATION OF DIPLOMA TITLE

Advanced Diploma in Higher Vocational Education

Laboratory and medical equipment consultant/Salesperson

SUN code: 341z

Business administration, trade, administration – Purchasing, sales and distribution – Purchasing, sales and distribution

This translation has no legal status

3. SKILLS AND KNOWLEDGE PROFILE

The holder of this document has

- Knowledge of anatomy and how the body functions.
- Knowledge of commonly used terminology and Latin names.
- Knowledge of the most common diseases.
- Knowledge of how medical equipment is used for examinations.
- Knowledge of the regulations system that surrounds research and development, sales and maintenance of medical equipment in healthcare and research.
- Knowledge of the entire business process in laboratory and medical equipment companies.
- Knowledge of financial analysis, budgeting, calculating, investing, financing and accounting.
- Knowledge of Swedish law on bribery and corruption, the Personal Data Act (PUL), marketing teams, the Public Procurement Act (LOU), municipal law, jurisprudence and the Secrecy Act.
- Ability to be product specialist.
- Ability to work closely with health professionals to find new, effective solutions and applications of medical equipment.

4. PROFESSIONS AVAILABLE FOR HOLDERS OF THE DIPLOMA

Laboratory and medical equipment consultant/Salesperson

(*) Explanatory notes

This document is intended to provide additional information about the specified diploma and has no legal status in itself. It is based on Council Resolution 93/C No. 49/01 of 3 December 1992 on the transparency and clarity of qualifications, Council Resolution 96/C 224/04 of 15 July 1996 on the transparency and clarity of vocational education certificates, and the European Parliament and Council Recommendation 2001/613/EC of 10 July 2001 on mobility within the Union of students, persons undergoing vocational training, volunteers, teachers and educators.

Further information on transparency and clarity may be obtained from: www.cedefop.eu.int/transparency

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5. OFFICIAL STATUS OF THE DIPLOMA

Name, status and address of the institution awarding the diploma	Name, status and address of the public authority issuing the entitlement to award a diploma to education providers The Swedish National Agency for Higher Vocational Education Postal Address: Box 145, S-721 05 Västerås www.yhmyndigheten.se
Diploma Level (national or international designation) NQF/EQF: <i>scale not yet established</i> ISCED – scale: 5b	Grading Scale Fail (Icke Godkänt - IG) Pass (Godkänt - G) Pass with Distinction (Väl godkänt - VG)

6. OFFICIALLY RECOGNISED MANNER OF OBTAINING THE DIPLOMA

Description of vocational education and training received	Per cent of whole programme (%)	Length (hours/weeks/months/years)
• College/education centre		weeks
• Placement – Learning in a work environment		weeks
Total teaching/study duration resulting in diploma		weeks/years

Further information

A higher vocational programme may be of 200 vocational credits, equivalent to one full academic year, or 400 vocational credits, corresponding to two full academic years. If the criteria in Chapter 2, Section 13 of the Ordinance (2009:130) on higher vocational education are fulfilled, a Diploma in Higher Vocational Education is obtained. If the criteria in Chapter 2, Section 14 of the Ordinance (2009:130) on higher vocational education are fulfilled, an Advanced Diploma Higher Vocational Education is obtained.

Entry requirement is successful completion of upper secondary education.

For more information on higher vocational education, please visit the website of the Swedish National Agency for Higher Vocational Education: www.yhmyndigheten.se