



## 1. Title of the certificate – Yrkeshögskoleexamen <sup>1</sup>

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Strategisk inköpare

## 2. Translated title of the certificate – Higher Vocational Education Diploma <sup>2</sup>

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Strategic Buyer

## 3. Knowledge, skills and competence profile

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The holder of the certificate has:

- Knowledge of concepts, theories and models.
- Knowledge of verbal and written business communication in Swedish and English.
- Knowledge of laws and regulations governing purchasing and public procurement.
- Knowledge of professional treatment, communication and business acumen.
- Knowledge of the company's finances, budgets, calculation, key figures and financial information.
- Knowledge of supplier analyses and assessments as well as negotiation techniques.
- Skills in performing qualified purchasing and procurement tasks.
- Skills in using business English in business meetings and international contexts.
- Skills in assessing, interpreting, drafting and formulating purchasing agreements in accordance with applicable legislation.
- Skills in acting professionally towards customers and suppliers and building long-term relationships.
- Skills in calculating, budgeting and using financial information as a basis for decision-making.
- Skills in planning, implementing and evaluating negotiations.
- Competence to be responsible for business communication in English.
- Competence to independently handle legal matters and agreements in purchasing and procurement.
- Competence to independently have customer and supplier responsibility and create good relationships.
- Competence to independently be responsible for strategic financial purchasing work.
- Competence to independently make financial calculations for decision-making.
- Competence to independently conduct and evaluate negotiations.

## 4. Range of occupations accessible to the holder of the certificate <sup>3</sup>

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Qualified Buyer, Buyer, Purchasing Assistant, Logistician, Procurer and Purchasing Coordinator/Supervisor

<sup>1</sup> In the original language. | <sup>2</sup> If applicable. This translation has no legal status. | <sup>3</sup> If applicable.

## 1. Official basis of the certificate

Name and address of the awarding institution	Authority providing accreditation / recognition of the certificate
	The Swedish National Agency for Higher Vocational Education Box 145 721 05 Västerås, Sweden <a href="http://www.myh.se">www.myh.se</a>
Level of the certificate (national or European) <sup>1</sup>	Grading scale / Pass requirements
Level 5 in the National Qualifications Framework (SeQF) Level 5 in the European Qualifications Framework (EQF)	Fail (icke godkänt – IG) Pass (Godkänt – G) Pass with distinction (Väl godkänt – VG)
Access to next level of education / training <sup>1</sup>	International agreements on recognition of qualifications <sup>1</sup>
	The Higher Vocational Education Diploma requires a minimum of a Pass (Godkänt) in all courses.

### Legal basis

A Higher Vocational Education Diploma is awarded if the study programme comprises a minimum of 200 Higher Vocational Education credits (HVE credits). Five HVE credits correspond to one week of full-time studies.

## 2. Officially recognised ways of acquiring the certificate

Description of vocational education and training	Percentage of total programme (%)	Duration (/weeks)
College/education centre	%	weeks
Placement – learning in a work environment	%	weeks
Total duration of the education / training leading to the certificate		weeks

## 3. Additional information

### Entry requirements <sup>1</sup>

Entry requirement is successful completion of upper secondary education.

### More information (including a description of the national qualifications system)

For more information on higher vocational education, please visit the website of the Swedish National Agency for Higher Vocational Education: [www.myh.se](http://www.myh.se)

### National Europass Centre

[www.myh.se](http://www.myh.se)

<sup>1</sup> If applicable.